

Dear Partner,

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Atus Management

## **Atus B.V. transfers all sales and marketing activities for the Paging and DECT related solutions to International Pager Services B.V.**

**Breda, November 24, 2017** - As of January 1st, 2018, Atus B.V. will transfer the sales and marketing activities of their line of products based on Paging and DECT technology, to International Pager Services B.V. (IPS).

IPS has been Atus repair services partner for many years already, during which time IPS offered repair services for Atus' paging and DECT products to Atus' product distributors and end-users. In 2017, IPS became Atus primary repair, spare parts and product manufacturing partner, further strengthening the business relationship.

In order to further consolidate the sales, customer service and manufacturing services, Atus and IPS agreed upon the transfer of all Atus Sales and Marketing activities to IPS. Existing distributors of Atus can count on continued product support and supply through IPS as of January 1<sup>st</sup> 2018.

Atus' other activities, related to Lone Worker Protection and Personal Security using the SmartBadge and SmartApp products as well as Atus' DATI solution, will transfer to PerSafe B.V. PerSafe will continue the marketing, sales and product development activities for this smart product line where sensor and state-of-the-art communications technologies will continue to be researched and applied to further enhance and extend the smart product line. Most personnel from Atus will transfer to PerSafe early 2018 thereby securing the long-term expertise built-up in Personal Security solutions.

For more information, please contact Atus and PerSafe at +31 76 578 1330 or IPS at +31 6 20 36 57 50 or email us at [info@atusbv.com](mailto:info@atusbv.com) , [info@persafe.eu](mailto:info@persafe.eu) or [info@pagerservices.nl](mailto:info@pagerservices.nl) .